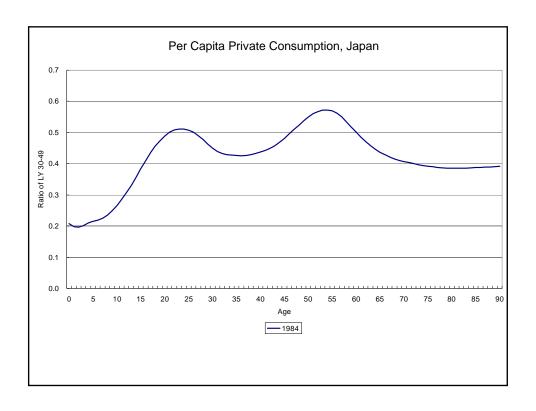
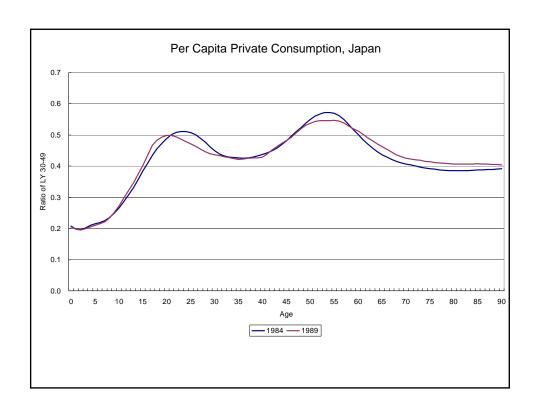
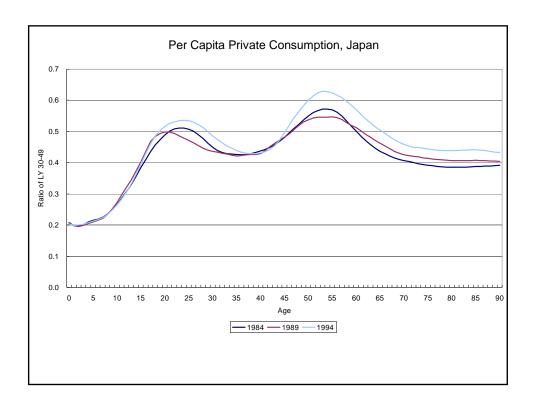


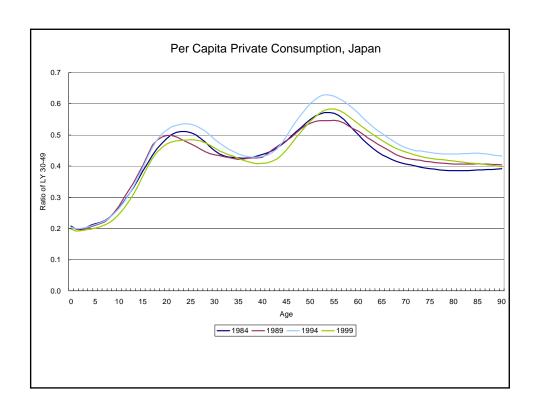
First outlier:

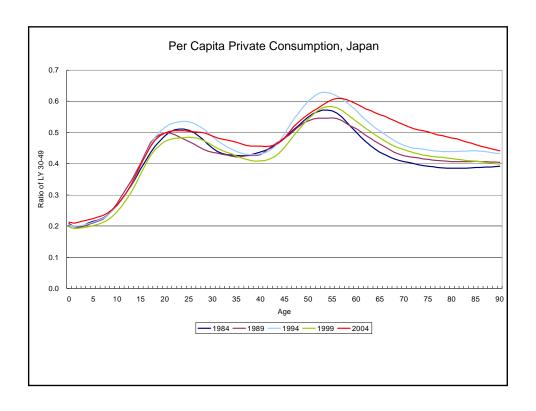
Why is Japan's private consumption distinctively double-humped shaped?

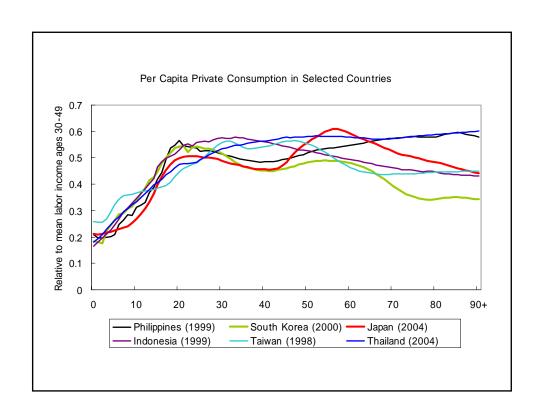


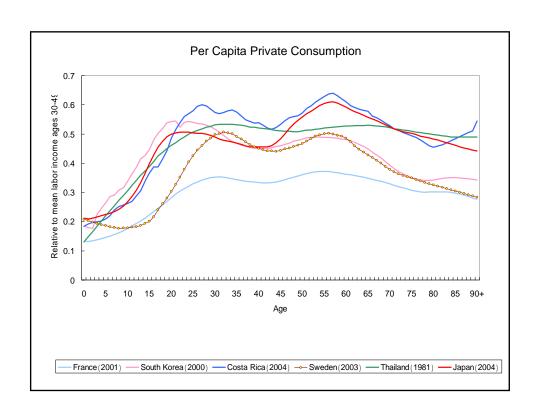


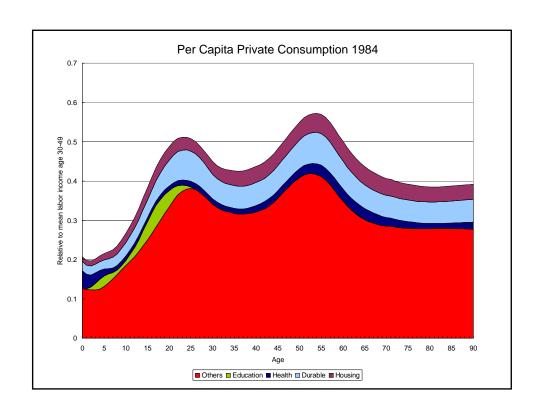


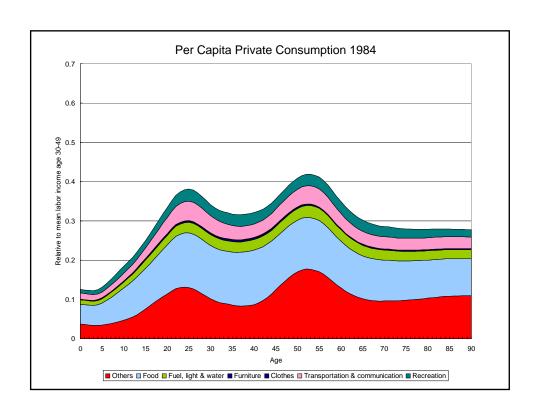


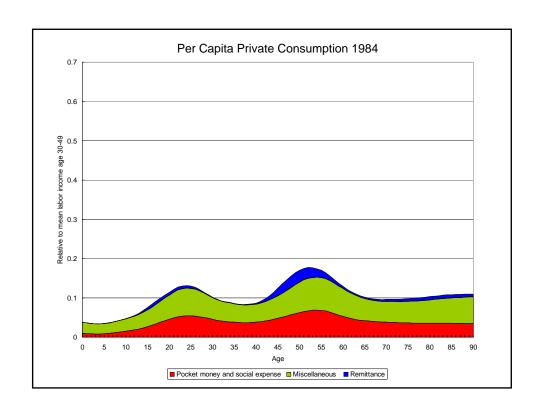


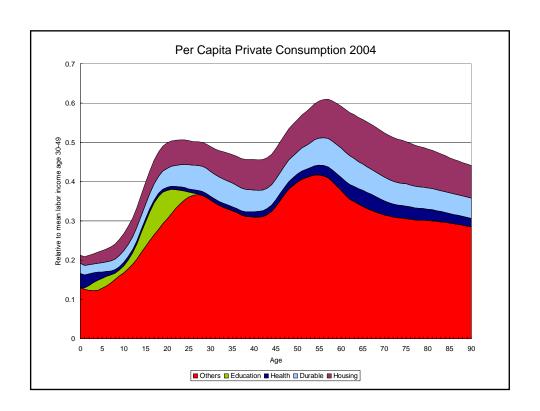


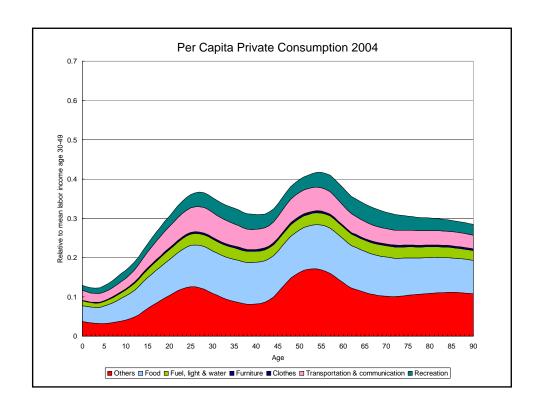


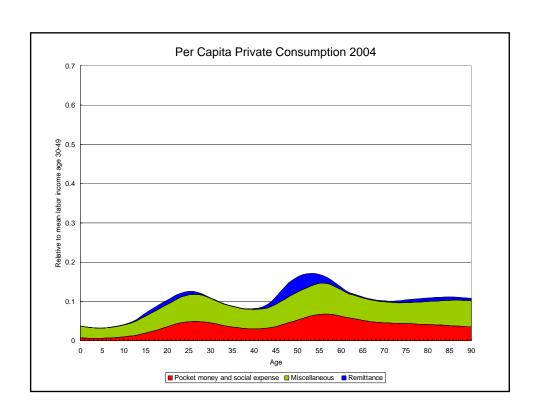








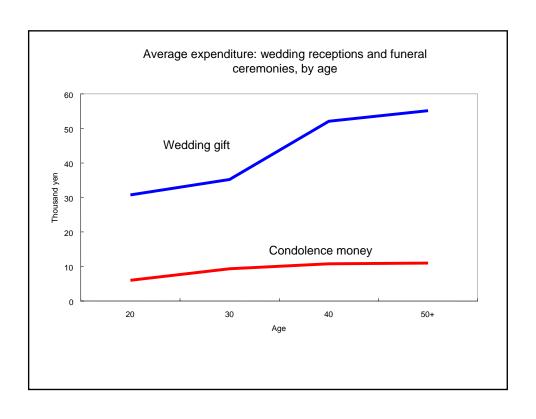




Japan is a highly age-graded society.

Socialization costs rise with age.

"Age before beauty"

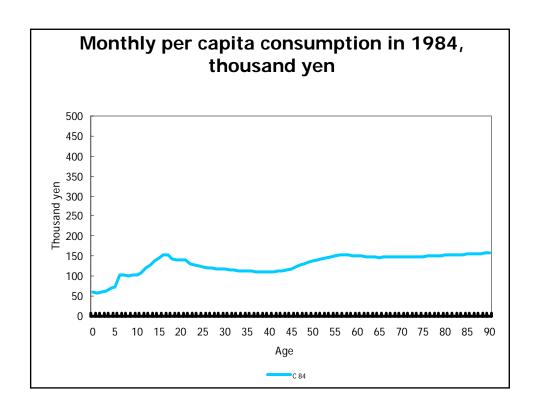


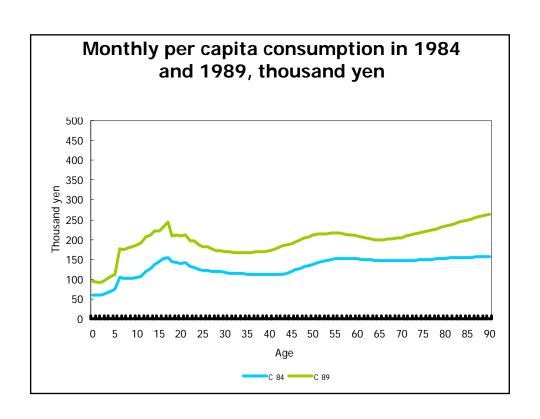
Remittances to their children going to higher education in urban centers

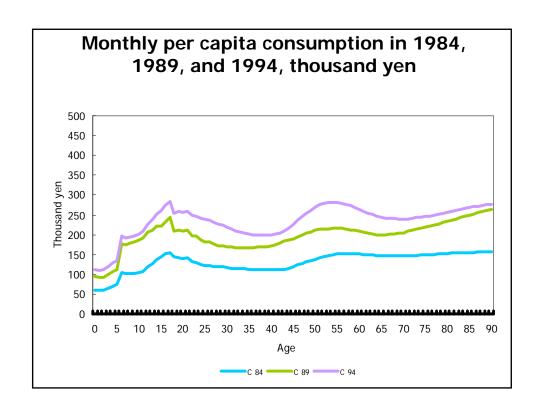
Covering their parent's medical costs (money under tables: 0.1% of GDP)

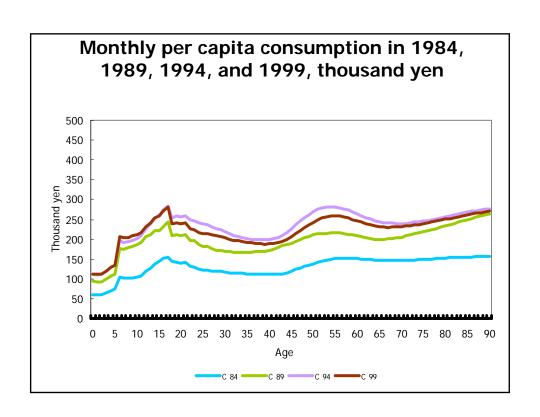
Second outlier:

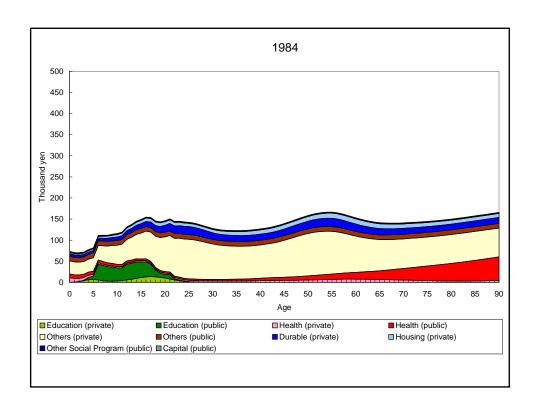
Why has Japan's elderly consumption been rising (unlike other Asian countries)?

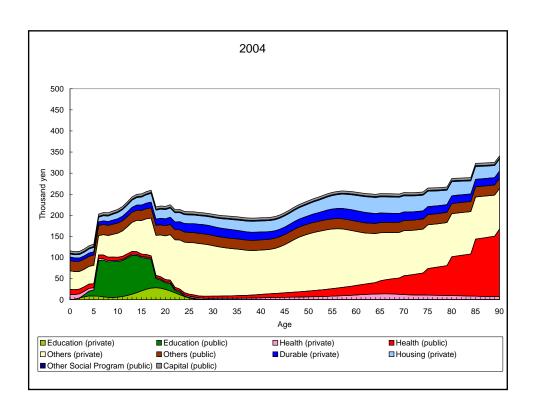


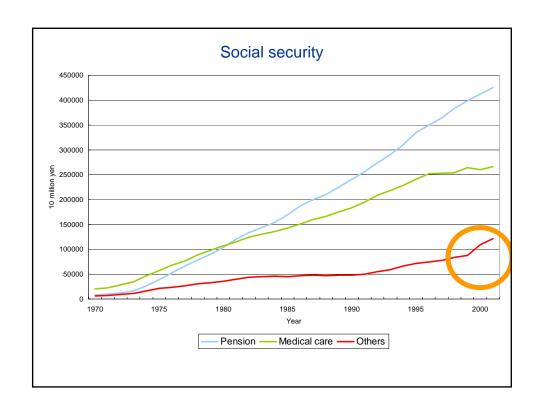


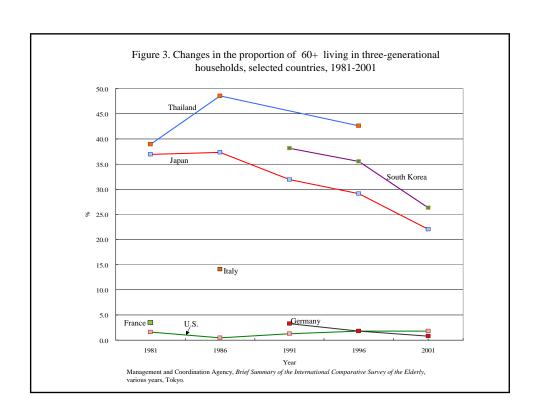


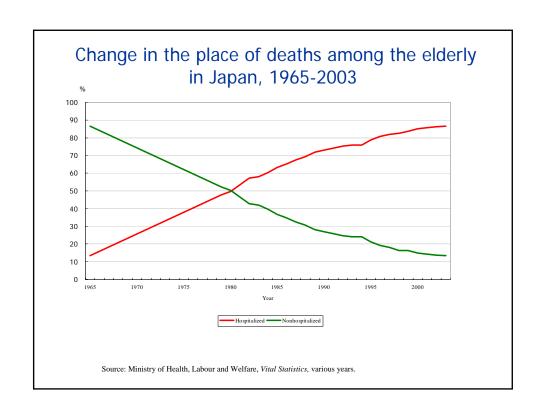


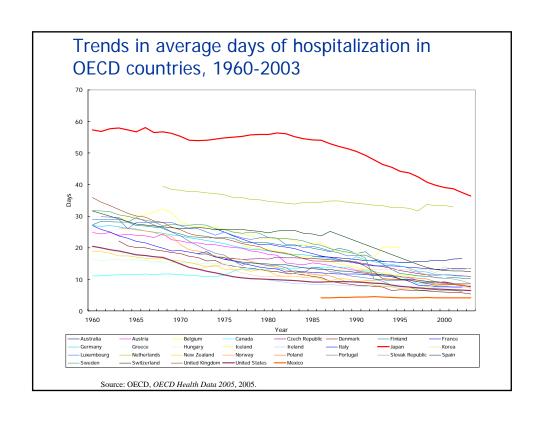












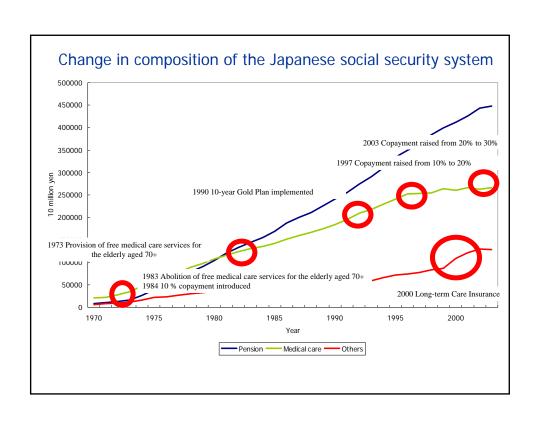
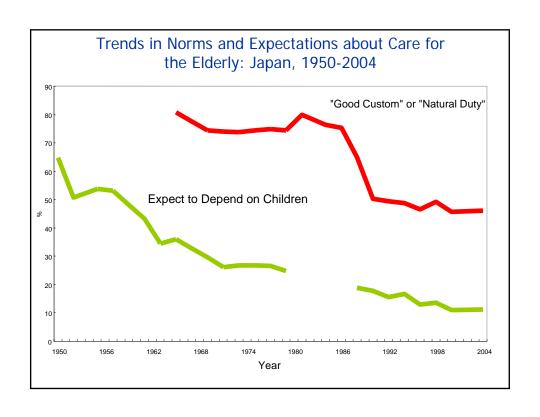


Table 1. Evolution of the medical care system in Japan, 1961-2003

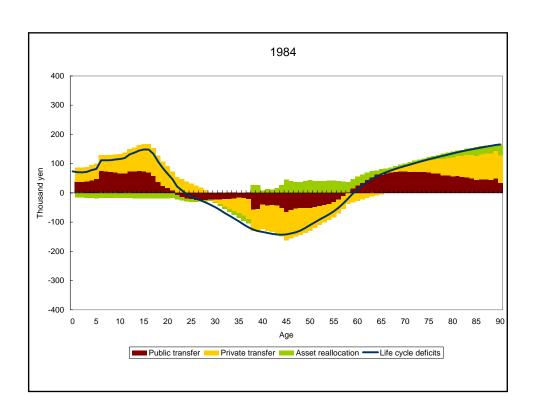
| Year | Development of policies and programs |
|------|---|
| 1961 | Establishment of the universal coverage of medical care services |
| 1973 | Provision of free medical care services for the elderly aged 70 and over |
| 1983 | Abolition of free medical care services for the elderly aged 70 and over, and the implementation of the Law on Health Service System for the Elderly aged 70 and over |
| 1984 | 10% copayment introduced |
| 1987 | Law on the Health Services Facilities for the Elderly was implemented |
| 1990 | 10-year Gold Plan implemented |
| 1997 | Copayment raised from 10% to 20% |
| 2000 | Long-term Care Insurance went into effect |
| 2003 | Copayment increased from 20% to 30%, and the introduction of the Diagnosis Procedure Combination (DRC) to 82 speciallyd-designated hospitals |

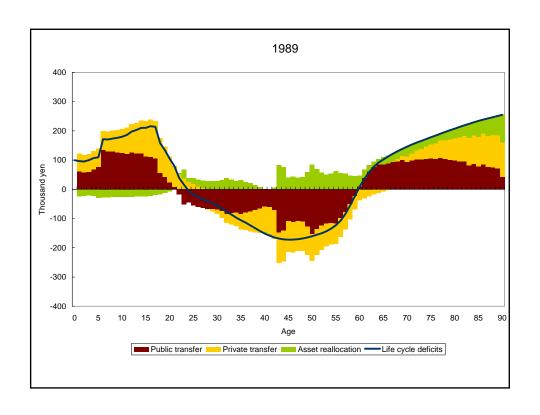
Changes in social policies can induce abrupt value shifts!

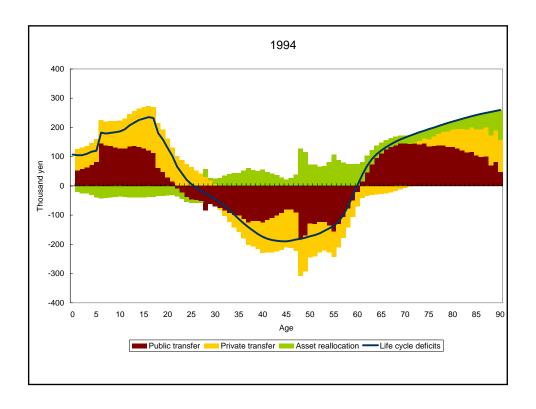


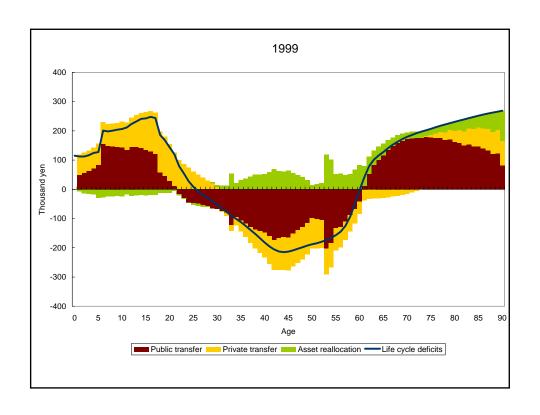
Third outlier:

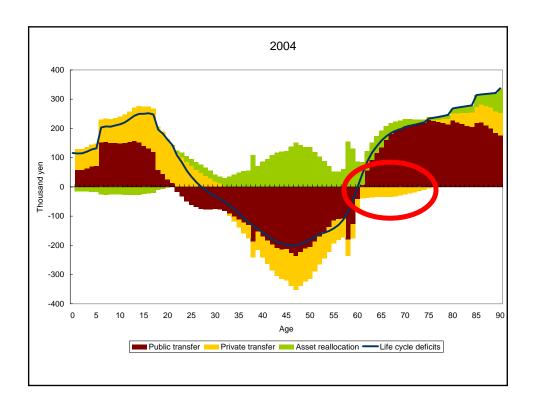
The average age of Japan's elderly persons who transfer their resources to younger generations has been rising!

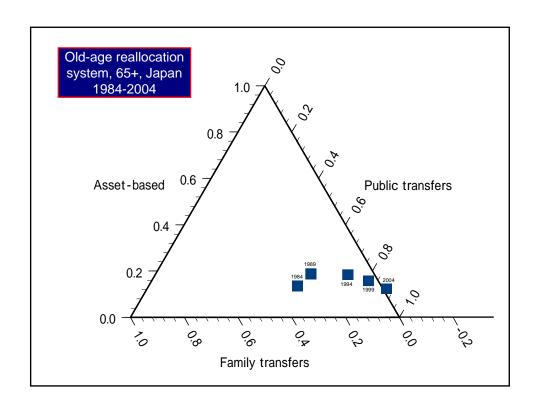


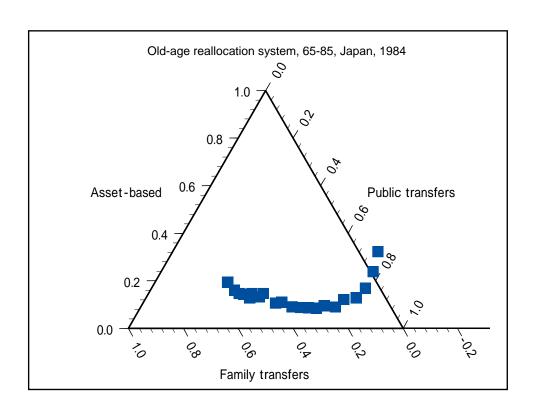


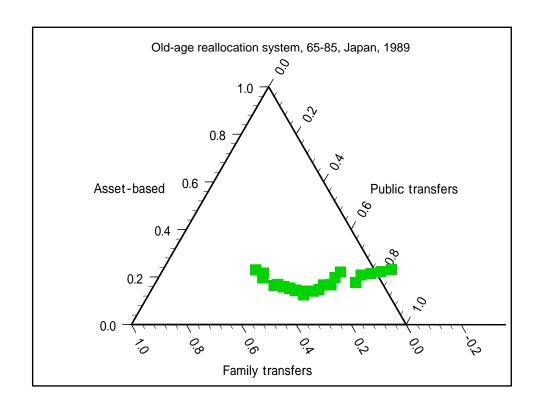


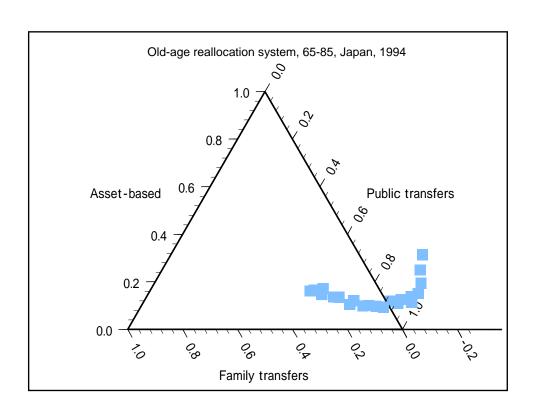


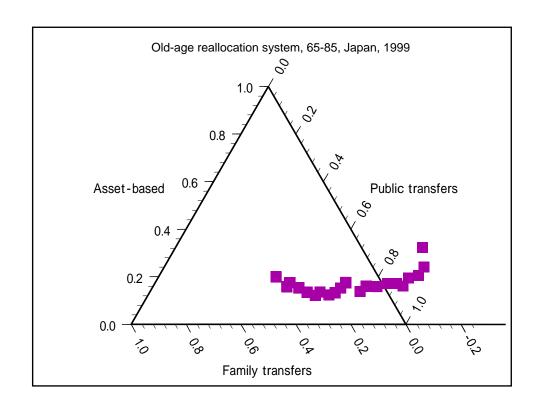


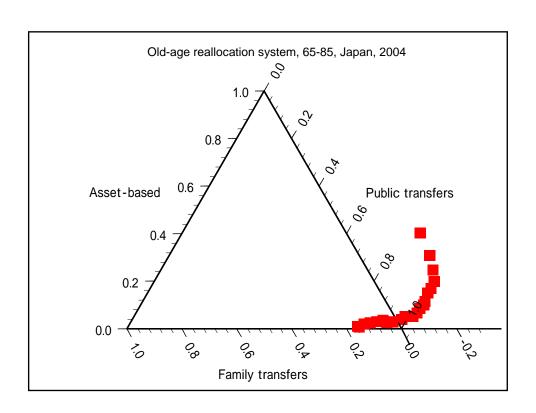


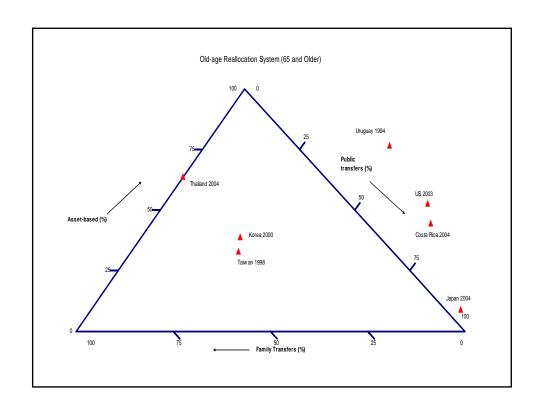


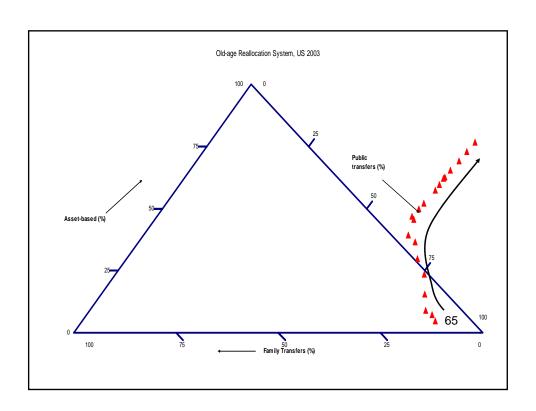




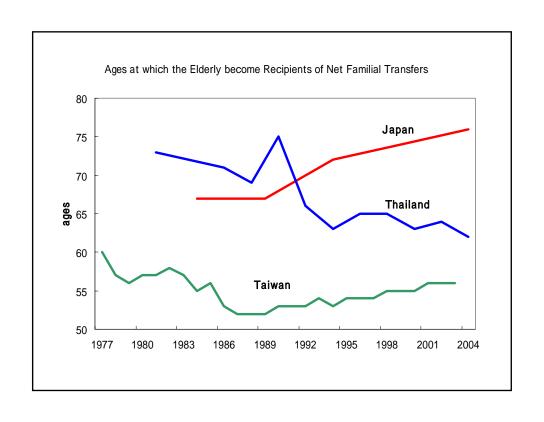


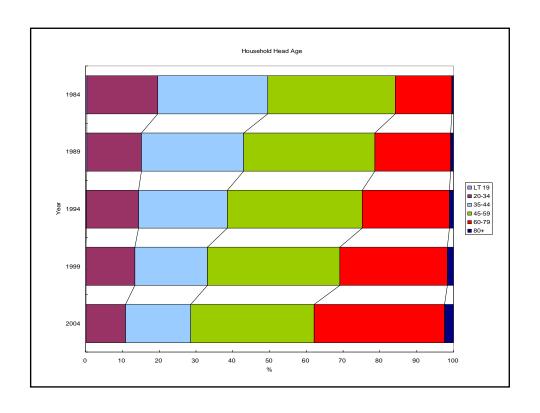


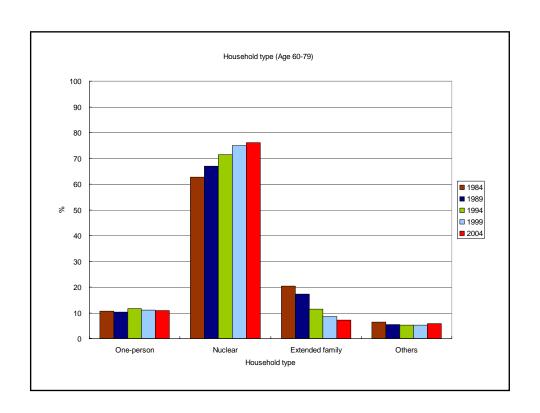


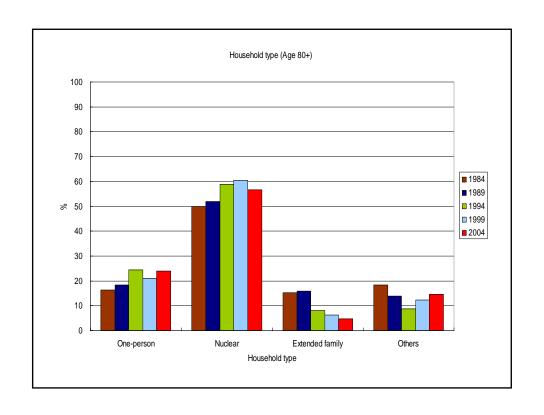


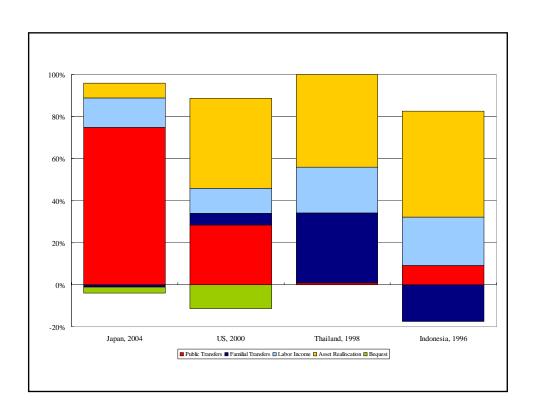
Net Familial Transfers Received by the Elderly (from Negative to Positive) in Selected Countries Country Age ---* Costa Rica (2004) Chile (1997) 71 ---* US (2003) Philippines (1999) 71 ---* **Uruguay** (1994) South Korea (2000) 58 Indonesia (1999) 76 Taiwan (1998) 55 Thailand (2004) 62 * no crossing age, and Japan (1984) 67 net transfers received by Japan (1989) 67 the elderly are constantly negative Japan (1994) 72 Japan (1999) 74 Japan (2004) 78

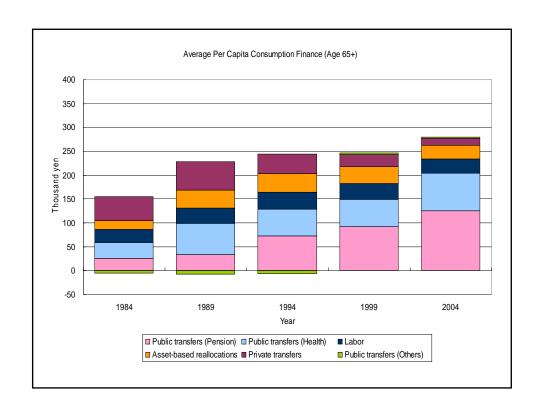


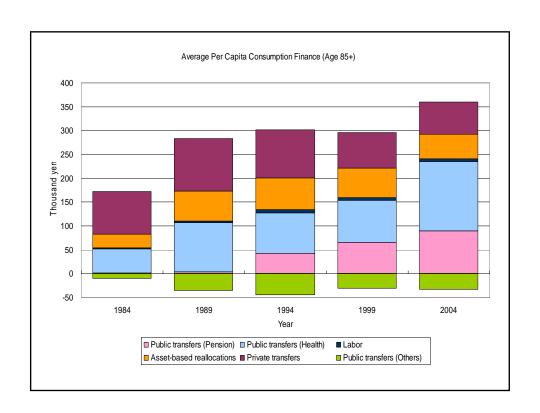


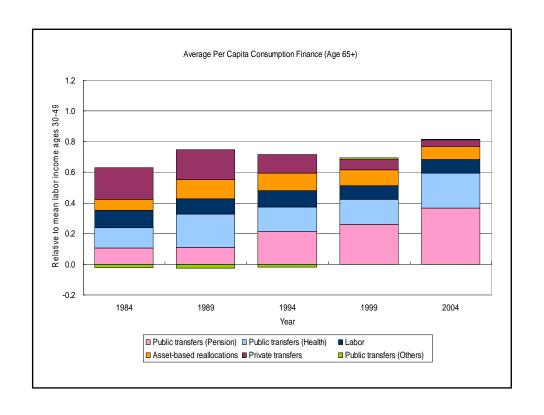


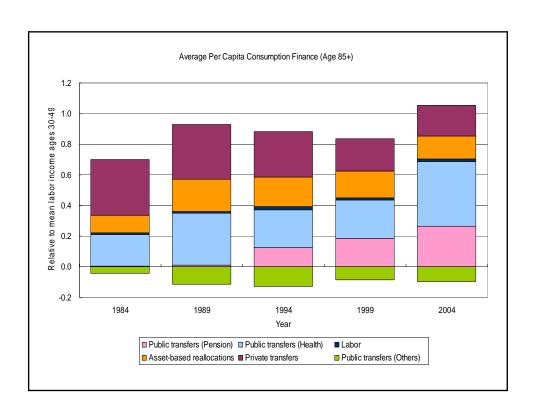


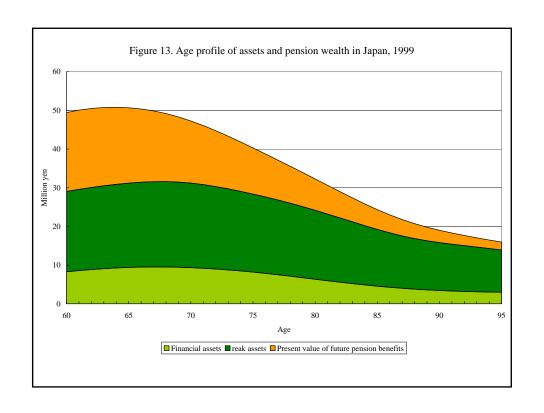












Accumulated wealth for those aged 60-90 1250 trillion yen US \$12.5 trillion

Caution

OECD's warning!

71 % of Japanese adults have no knowledge about investment in equities and bonds

Caution

OECD's warning!

57 % of Japanese adults have no knowledge of financial products in general

Financial education is urgently needed

Japanese elderly persons are latent assets!

Footnote:

Some policy considerations

Pronatalist favorite assertion:

- Only 3.6% of social security benefits is children-specific; while
- 70.4% of social security benefits is for the elderly (60+)

Ratio of Net Transfers Received by the Elderly (65+)to Those by Children (0-19)

| | | 1984 | 1989 | 1994 | 1999 | 2004 |
|--------------------------------------|------------|------|------|------|------|-------|
| Net Public Transfers | Aggregates | 0.43 | 0.53 | 0.97 | 1.43 | 2.23 |
| | Per capita | 1.26 | 1.23 | 1.61 | 1.78 | 2.19 |
| | | | | | | |
| Net Familial Transfers | Aggregates | 0.16 | 0.19 | 0.10 | 0.06 | -0.01 |
| | Per capita | 0.58 | 0.55 | 0.21 | 0.09 | -0.01 |
| | | | | | | |
| Net Public and Familial Transfers | Aggregates | 0.27 | 0.35 | 0.49 | 0.72 | 1.08 |
| | Per capita | 0.80 | 0.82 | 0.81 | 0.89 | 1.06 |

Mason approach

